# Submission Requirement 3

Offeror	Rank*
Centene	3
UHC	1
University F	amily Care 2
Mercy Care	Group 4

<sup>\*</sup>If Offeror omits a submission, the requirement rank for that offeror for that submission will be an "X"

Evaluation Team Member	Signature	Date
Christina Quast		2/8/17
Jakenna Lebsock	Clakenso la proble	2/2/11
Kari Price	Kale Prin	2/8/17

Facilitator	Signature	Date
Scoth W. Th	AWN	2/0/17

**OFFEROR'S NAME:** 

UHC

SUBMISSION REQUIREMENT No. 3	Total Ranking
Provide a description of the Offeror's past experience as a Medicare D-SNP Plan. The	1
Offeror must include examples demonstrating its most effective initiatives (excluding	
CMS mandates and the provision of supplemental benefits) yielding improved health	
outcomes and experiences for dual members. Provide implementation dates of each	
initiative, the metrics and/or the measurement process utilized to support these	
outcomes, size of the Medicare D-SNP membership and the number of members	
participating in each initiative. Describe how the Offeror will replicate these	
initiatives in any and all awarded GSAs.	

### Rationale:

# Major Observations:

Offeror described its experience as a Medicare DSNP plan

Offeror provided detailed descriptions of five initiatives

Offeror provided detailed metrics that demonstrate the impact of initiatives on health outcomes

Offeror described an initiative with a focus on member experience and presented survey data results that demonstrate improvement in member experience

Offeror indicated that all of the described initiatives currently are available in all GSAs

Evaluation Team Member	Signature	Date
Christina Quast	2	2/8/17
Jakema Lebsock	Jukanna Habert	2/8/17
Kari Price	Kare Price	2/8/17

Facilitator	Signature	Date
Scott With	If all	2/8/17
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**OFFEROR'S NAME:** 

University Family Care

SUBMISSION REQUIREMENT No. 3	Total Ranking
Provide a description of the Offeror's past experience as a Medicare D-SNP Plan. The	2
Offeror must include examples demonstrating its most effective initiatives (excluding	
CMS mandates and the provision of supplemental benefits) yielding improved health	
outcomes and experiences for dual members. Provide implementation dates of each	
initiative, the metrics and/or the measurement process utilized to support these	
outcomes, size of the Medicare D-SNP membership and the number of members	
participating in each initiative. Describe how the Offeror will replicate these	
initiatives in any and all awarded GSAs.	

### Rationale:

### **Major Observations:**

Offeror described its experience as a Medicare DSNP plan

Offeror provided detailed descriptions of three initiatives

Offeror presented a detailed data analysis that demonstrates improvement in health outcomes; however, data presented for "Healthy Together Care Partnership, Cycle 2" was unclear

Offeror presented data to demonstrate the impact on member experience

Offeror described how it will use data and its understanding of the ALTCS population to monitor and enhance its initiatives

Offeror provided a detailed description and timelines regarding expansion of each of the initiatives

Evaluation Team Member	Signature	Date
Christina Quast		2/8/17
Jakenna Lebsock	Jokenna Salvack	2/8/17
Kari Price	Kare Price	2/8/17

Facilitator	gnature	Date	
Scott Within	HAL	2/8	17

**OFFEROR'S NAME:** 

Centene

SUBMISSION REQUIREMENT No. 3	Total Ranking
Provide a description of the Offeror's past experience as a Medicare D-SNP Plan. The	3
Offeror must include examples demonstrating its most effective initiatives (excluding	
CMS mandates and the provision of supplemental benefits) yielding improved health	
outcomes and experiences for dual members. Provide implementation dates of each	
initiative, the metrics and/or the measurement process utilized to support these	
outcomes, size of the Medicare D-SNP membership and the number of members	
participating in each initiative. Describe how the Offeror will replicate these	
initiatives in any and all awarded GSAs.	

# Rationale:

# Major Observations:

Offeror described its experience as a Medicare DSNP plan

Offeror provided descriptions of six initiatives

Offeror described improvements in health outcomes resulting from the initiatives

Offeror did not clearly describe how the initiatives improve member experience

Offeror described its initiative to conduct return-home assessments, but measurement appears to be process. rather than outcome-related

Offeror generally described its plan to expand the initiatives in all awarded GSAs

Evaluation Team Member	Signature	Date
Christina Quast		2/8/17
Sakenna Lebsock	Gakerny Harrell	2/8/17
Kari Price	KaruPrice	2/8/17

Facilitator	Signature	Date
Softwill	fren	2-2-17

**OFFEROR'S NAME:** 

Mercy Care Group

SUBMISSION REQUIREMENT No. 3	Total Ranking
Provide a description of the Offeror's past experience as a Medicare D-SNP Plan. The	4
Offeror must include examples demonstrating its most effective initiatives (excluding	
CMS mandates and the provision of supplemental benefits) yielding improved health	
outcomes and experiences for dual members. Provide implementation dates of each	
initiative, the metrics and/or the measurement process utilized to support these	
outcomes, size of the Medicare D-SNP membership and the number of members	
participating in each initiative. Describe how the Offeror will replicate these	
initiatives in any and all awarded GSAs.	

### Rationale:

### **Major Observations:**

Offeror described its experience as a Medicare DSNP plan

Offeror provided descriptions of four initiatives

Offeror described improvements in health outcomes resulting from the initiatives

Offeror did not describe how member experience is impacted by the initiatives

Offeror described its initiative to identify and refer members with behavioral health needs, but does not appear to measure outcomes (i.e., follow-up to determine whether members accessed behavioral health services)

Offeror indicated that initiatives would be expanded to be available in all GSAs

Evaluation Team Member	Signature	Date
Christina Qunt	()-	2/8/17
Jakenna Lebsock	Jakens Gebart	2/8/17
Kari Price	Kake Pruci	2/8/17

Facilitator	Signature	Date
Scott Witten	Halus	28/17